



# RSL Perspective

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Chief Executive, Harvest Housing Group

Chairman, Resolve 106

Chairman, GM Procure

Chairman, Grove Village



## Role of RSLs

- ◆ PFI
- ◆ NAHP
- ◆ Planning Gain
- ◆ New Markets
- ◆ Neighbourhood Management/Regeneration



## **PFI**

- ◆ **HRA/Non HRA**
- ◆ **Real Regeneration eg: Grove Village**
- ◆ **New eg: Extra Care**
- ◆ **NHS Key Workers**
- ◆ **Students**



## **PFI - Roles**

- ◆ **Alone – on Balance Sheet**
- ◆ **SPV Investor**
  - **Active**
  - **Passive**
- ◆ **FM Sub-contractor**



## NAHP (1)

### ◆ Development Partners

- Alone
- Consortia
- JVC
- Merger & Acquisitions



## NAHP (2)

### ◆ Volumes/Certainty

- Programme Management
- Innovation
  - design
  - sustainability
  - supply chain
- Land
- Costs



# Capital Work/Repair & Maintenance

- ◆ **Innovation**
- ◆ **Supply**
- ◆ **Manage Materials, Labour, Installers**



# Planning Gain

- ◆ **Section 106**
  - **Large Scale**
  - **Rent & Shared Ownership**
  - **No Grants**





## **New Markets**

- ◆ **Older Persons**
- ◆ **Key Worker**
- ◆ **Students**
- ◆ **Build for Outright Sale**



# Neighbourhood

- ◆ Management
- ◆ Regeneration



# Challenges

## ◆ Choice & Resources

- Capacity
- Capability
- Partners
- Public Bodies